



# The Globanet Difference

**Industry Tested.** Globanet is a leading developer and reseller of information management solutions. Our customers include Fortune 500 companies, AmLaw 200 firms and governmental entities. We have been helping our clients meet their information technology needs since 1996. Drawing on our experience, we take pride in helping your business meet the challenges and demands for storing, protecting, and managing your most valuable asset - your data.

**Unparalleled Expertise in Multiple Sectors.** Globanet services give you access to a dynamic set of skilled professionals who are certified across all levels. We provide end-to-end solutions for your eDiscovery, archiving and compliance needs spanning all industry verticals, including Healthcare, Financial, Government, Insurance, and Legal. Our engineers employ safe, structured solutions based on repeatable and predictable results, all tailored to your line of business.

**Cost Effective.** Globanet delivers the best options for your IT budget. Let us prove it to you. What sets us apart from our competitors is the efficiency in which we deliver your technology needs. Our results speak for themselves. We offer the most cost-effective eDiscovery and archiving solutions available today. Whether via innovative Globanet Products for data archiving and migration or through Globanet's implementations of Symantec Enterprise Vault, Enterprise Vault.cloud and Clearwell eDiscovery, they consistently provide the best value on a total cost of ownership basis.

**High Marks from Information Technology Leaders.** Globanet is recognized as the best in the field for delivering solutions such as Symantec Clearwell eDiscovery and Enterprise Vault. That's why the top technology leaders consistently endorse us when it comes to managing your data. We are proud to be supported as the standard for delivering data solutions in a manner second to none.

*"The information management and governance skill set of Globanet's services team is an asset to any organization deploying eDiscovery." - Aaref Hilaly, former President and CEO of Clearwell Systems and current Partner at Sequoia Capital.*

**Partner Network Resources.** We have developed a powerful network of partners. Working together with companies like Symantec and Microsoft, we deliver the most comprehensive package of services available to our clients. Globanet has earned the rare designation of being named a Symantec Platinum Partner and is one of the very first Master Specialists in Archiving and eDiscovery. Globanet is also a proud Microsoft Silver Application Development Partner.

**Outstanding Service.** Our methodology incorporates a best practices based model. We provide you with the highest level of technical expertise so that you can be sure the security and integrity of your whole data environment will be successfully managed. We guide your deployment, monitor your everyday operations, and are your first point of contact once your services are in place. All Globanet Products are designed and backed with a complete technology roadmap to not only address your current needs but to anticipate your needs for the future.